Benefits of Exclusive Representation

Advice

As a client of Commercial Real Estate Group IIc of Tucson, your firm will receive competent advice concerning market trends and analysis; location and building alternatives; building design, systems, and services; occupancy cost and lease terms through our lease analysis.

Representation

Developers usually have an exclusive agent or in-house leasing team representing their interests. Tenants need similar representation.

Savings

As the tenant, you save time and money. CREG will survey and evaluate all buildings that meet your requirements, arrange tours and inspections, solicit proposals from developers, coordinate all negotiations and evaluate space plans and lease agreements. All of these functions must be present in successful Tenant representation.

Clarification

CREG helps you clarify needs, objectives, and priorities.

Matching

Through our first-hand knowledge of the marketplace, we can best match your requirements with available buildings.

Privacy

CREG protects your privacy by serving as a buffer between the developer and other real estate Brokers and we are able to preserve the confidentiality of the move, if necessary.

Format

You benefit from a standardized proposal format to assure accurate and consistent information on each alternative

Market Perspective

Your CREG specialist can provide a current market viewpoint to the evaluation to supplement the need satisfaction of the user.

Negotiations

The experience and market knowledge of CREG IIc of Tucson combined with an understanding of your needs and requirements allow us to negotiate the best possible economic lease arrangement for efficiently planned space.

